



2000

Top

SEALCOATING

Sealcoating-only sales surpass \$342 million; total company sales triple

For the second year in a row sealcoating-only sales of the 2000 *Pavement Sealcoating 100* contracting companies sparked upwards significantly, indicating both a strong sealcoating market and an influx of larger contractors to the list.

Total sealcoating-only sales (the figures on which the Sealcoating 100 rankings are based) were \$342,012,375 (an average of roughly \$3.42 million per ranked firm). That's up almost \$100 million over last year's sealcoating-only sales of \$248,656,368.

As significant as that sales jump is, even more interesting is the leap in combined total company sales for the Sealcoating 100 firms. Total company sales (combined sales of all services) for the Sealcoating 100 firms more than tripled, jumping from \$1.03 billion in 1999 to

\$3.119 billion in 2000, indicating that many of the 55 companies new to the list are larger firms.

The research indicates that sealcoating sales accounted for 39% of average total sales for the top 100 Sealcoating contractors — the same percentage as last year (which was up from 19% in 1998). The top contractors also generate 39% of sales from paving work (up 1% from last year). "Other" services (14%) are next, followed by pavement marking (6%) and sweeping (1%).

A snapshot of the "typical" Sealcoating 100 contracting firm shows it has been in business for 29 years, employs 128 people and has an average customer mix of 60% commercial/industrial (65% in 1999), 24% government (20% last year), 13% residential (14% last year) and 3% "other," (1% last year). ■

LISTING OF THE TOP 100 SEALCOATING COMPANIES

| | | | | | |
|--|---|---|--|--|--|
| <p>1 Granite Construction Company Watsonville, CA Years in business: 78 Employees: 4,500 Sales Composition: 84% Paving 5% Sealcoating 11% Other Customer Mix: 24% Commercial/Industrial 65% Government 11% Other</p> | <p>2 Baker Engineering Roseland, NJ Years in business: 35 Employees: 250 Sales Composition: 10% Paving 10% Sealcoating 5% Marking 10% Sweeping 65% Other Customer Mix: 75% Commercial/Industrial 25% Government</p> | <p>3 California Pavement Maint. Co., Inc. Sacramento, CA Years in business: 21 Employees: 150 Sales Composition: 16% Paving 84% Sealcoating Customer Mix: 30% Commercial/Industrial 2% Residential 68% Government</p> | <p>4 Driveway Maintenance Inc. S. Miami, FL Years in business: 30 Employees: 155 Sales Composition: 15% Paving 80% Sealcoating 5% Marking Customer Mix: 95% Commercial/Industrial 5% Other</p> | <p>5 American Asphalt Repair Hayward, CA Years in business: 17 Employees: 160 Sales Composition: 40% Paving 54% Sealcoating 6% Marking Customer Mix: 45% Commercial/Industrial 5% Residential 50% Government</p> | <p>6 American Asphalt Sealcoating Kirtland, OH Years in business: 13 Employees: 27 Sales Composition: 7% Paving 93% Sealcoating Customer Mix: 65% Commercial/Industrial 20% Residential 15% Government</p> |
|--|---|---|--|--|--|

LISTING OF THE TOP 100 SEALCOATING COMPANIES

7

H R I Inc.

Bellefonte, PA
Sales Composition:
 64% Paving
 15% Sealcoating
 11% Sweeping
 10% Other

Customer Mix:
 22% Commercial/
 Industrial
 16% Residential
 62% Government

8

**Ace Asphalt of
 Arizona, Inc.**

Phoenix, AZ
Years in business: 18
Employees: 246
Sales Composition:
 53% Paving
 21% Sealcoating
 2% Marking
 24% Other

Customer Mix:
 94% Commercial/
 Industrial
 1% Residential
 5% Government

9

**F.E. Harding
 Asphalt**

Indianapolis, IN
Years in business: 41
Employees: 138
Sales Composition:
 60% Paving
 35% Sealcoating
 5% Marking

Customer Mix:
 98% Commercial/
 Industrial
 2% Government

10

Sunland, Inc.

Phoenix, AZ
Years in business: 21
Employees: 110
Sales Composition:
 60% Paving
 38% Sealcoating
 2% Marking

Customer Mix:
 70% Commercial/
 Industrial
 10% Residential
 20% Government

11

**Dosch-King Co.,
 Inc.**

Whippany, NJ
Years in business: 75
Employees: 61

Sales Composition:
 20% Paving
 80% Sealcoating

Customer Mix:
 10% Commercial/
 Industrial
 10% Residential
 80% Government

12

**So. Minnesota
 Construction Co.**

Saint Peter, MN
Years in business: 300
Employees: 320
Sales Composition:
 90% Paving
 10% Sealcoating

Customer Mix:
 40% Commercial/
 Industrial
 10% Residential
 50% Government

13

**Quality Paving &
 Companies**

Henderson, CO
Years in business: 22
Employees: 275
Sales Composition:
 50% Paving
 20% Sealcoating
 10% Marking
 10% Sweeping
 10% Other

Customer Mix:
 70% Commercial/
 Industrial
 20% Residential
 10% Government

14

**Roy Allan Slurry
 Seal, Inc.**

Santa Fe Springs, CA
Years in business: 25
Employees: 36
Sales Composition:
 100% Sealcoating

Customer Mix:
 5% Commercial/
 Industrial
 5% Residential
 90% Other

15

**Colorado Asphalt
 Services, Inc.**

Commerce City, CO
Years in business: 7
Employees: 125
Sales Composition:
 71% Paving
 27% Sealcoating
 1% Marking

1% Sweeping
Customer Mix:
 85% Commercial/
 Industrial
 10% Residential
 5% Government

16

**Duval Asphalt
 Products, Inc.**

Jacksonville, FL
Years in business: 18
Employees: 85
Sales Composition:
 85% Paving
 15% Sealcoating

Customer Mix:
 80% Commercial/
 Industrial
 5% Residential
 15% Government

17

**Parking Area
 Maintenance Inc.**

Tampa, FL
Years in business: 15
Employees: 106
Sales Composition:
 60% Paving
 28% Sealcoating
 7% Marking
 5% Other

Customer Mix:
 89% Commercial/
 Industrial
 1% Residential
 10% Government

18

Dunn Construction

Birmingham, AL
Years in business: 122
Employees: 500
Sales Composition:
 95% Paving
 3% Sealcoating
 2% Marking

Customer Mix:
 35% Commercial/
 Industrial
 3% Residential
 62% Government

19

Marks Brothers

Miami, FL
Years in business: 55
Employees: 100
Sales Composition:
 70% Paving
 20% Sealcoating
 10% Marking

Customer Mix:
 55% Commercial/
 Industrial

5% Residential
 40% Government

20

IPS, Inc.

Mentone, CA
Years in business: 20
Employees: 89
Sales Composition:
 30% Paving
 35% Sealcoating
 20% Marking
 15% Sweeping

Customer Mix:
 80% Commercial/
 Industrial
 5% Residential
 15% Government

21

**Schaefer's
 Parking Lot
 Service**

Paramount, CA
Years in business: 45
Employees: 65
Sales Composition:
 30% Paving
 40% Sealcoating
 30% Marking

Customer Mix:
 80% Commercial/
 Industrial
 10% Residential
 10% Government

22

**Copeland Coating
 Co., Inc.**

Nassau, NY
Years in business: 48
Employees: 65
Sales Composition:
 50% Sealcoating
 10% Marking
 40% Other

Customer Mix:
 50% Commercial/
 Industrial
 30% Residential
 20% Government

23

Pave West, Inc.

La Habra, CA
Years in business: 7
Employees: 65
Sales Composition:
 75% Paving
 20% Sealcoating
 5% Marking

Customer Mix:
 80% Commercial/
 Industrial
 20% Government

24

**Rockford Blacktop
 Construction Co.**

Loves Park, IL
Years in business: 58
Employees: 460
Sales Composition:
 26% Paving
 2% Sealcoating
 72% Other

Customer Mix:
 5% Commercial/
 Industrial
 3% Residential
 92% Government

25

**Atlantic Southern
 Paving**

Plantation, FL
Years in business: 19
Employees: 15
Sales Composition:
 15% Paving
 85% Sealcoating

Customer Mix:
 100% Commercial/
 Industrial

26

Pavecon, Inc.

Grand Prairie, TX
Years in business: 8
Employees: 200
Sales Composition:
 65% Paving
 8% Sealcoating
 2% Marking
 1% Sweeping
 24% Other

Customer Mix:
 45% Commercial/
 Industrial
 40% Residential
 15% Government

27

**The Don Chapin
 Co., Inc.**

Salinas, CA
Years in business: 21
Employees: 165
Sales Composition:
 40% Paving
 5% Sealcoating
 2% Marking
 53% Other

Customer Mix:
 65% Commercial/
 Industrial
 10% Residential
 25% Government

28

**Tri City Blacktop,
 Inc.**

Bettendorf, IA
Years in business: 31
Sales Composition:
 75% Paving
 25% Sealcoating

Customer Mix:
 70% Commercial/
 Industrial
 10% Residential
 20% Government

29

Liberty Systems

Roseland, NJ
Years in business: 25
Employees: 40
Sales Composition:
 5% Paving
 5% Sealcoating
 1% Marking
 4% Sweeping
 85% Other

Customer Mix:
 25% Commercial/
 Industrial
 75% Government

30

**A&S Lawn
 Services**

Warren, PA
Years in business: 30
Employees: 100
Sales Composition:
 100% Sealcoating

Customer Mix:
 25% Commercial/
 Industrial
 75% Residential

31

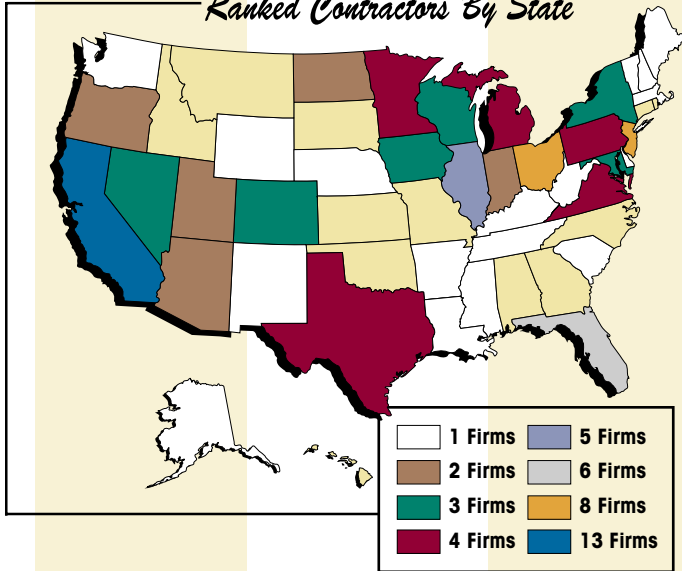
Slattery Co.

Whippany, NJ
Years in business: 11
Employees: 25
Sales Composition:
 40% Paving
 45% Sealcoating
 10% Marking
 5% Sweeping

Customer Mix:
 65% Commercial/
 Industrial
 1% Residential
 34% Government

LISTING OF THE TOP 100 SEALCOATING COMPANIES

Ranked Contractors By State



32

Gee Asphalt Systems

Cedar Rapids, IA
Years in business: 45
Employees: 30
Sales Composition:
 10% Paving
 80% Sealcoating
 10% Marking
Customer Mix:
 90% Commercial/Industrial
 5% Residential
 5% Government

33

Lamb Asphalt

North Las Vegas, NV
Years in business: 41
Employees: 50
Sales Composition:
 45% Paving
 35% Sealcoating
 15% Marking
 5% Other
Customer Mix:
 60% Commercial/Industrial
 30% Residential
 5% Government
 5% Other

34

Minnesota Roadways Co.

Shakopee, MN
Years in business: 47
Employees: 65
Sales Composition:
 71% Paving
 22% Sealcoating

5% Sweeping
 2% Other
Customer Mix:
 90% Commercial/Industrial
 5% Residential
 5% Government

35

New Enterprise Stone & Lime Co.

New Enterprise, PA
Years in business: 75
Employees: 160
Sales Composition:
 90% Paving
 5% Sealcoating
 5% Other
Customer Mix:
 20% Commercial/Industrial
 10% Residential
 70% Government

36

Custom Asphalt Paving, Inc.

Las Vegas, NV
Years in business: 38
Employees: 65
Sales Composition:
 67% Paving
 24% Sealcoating
 9% Other
Customer Mix:
 80% Commercial/Industrial
 15% Residential
 5% Government

37

Ritchie Companies, Inc.

Wichita, KS
Years in business: 83
Employees: 963
Sales Composition:
 44% Paving
 1% Sealcoating
 55% Other
Customer Mix:
 55% Commercial/Industrial
 1% Residential
 44% Government

38

Dominion Paving & Sealing

Herndon, VA
Years in business: 18
Employees: 55
Sales Composition:
 70% Paving
 20% Sealcoating
 5% Marking
 5% Other
Customer Mix:
 45% Commercial/Industrial
 45% Residential
 5% Government
 5% Other

39

Daffinson Asphalt Maint. Inc.

Green Bay, WI
Years in business: 21
Employees: 55
Sales Composition:
 11% Paving

40% Sealcoating
 4% Marking
 1% Sweeping
 44% Other
Customer Mix:
 45% Commercial/Industrial
 2% Residential
 53% Government

40

Aspha Seal

Manville, NJ
Years in business: 20
Employees: 12
Sales Composition:
 5% Paving
 85% Sealcoating
 10% Marking
Customer Mix:
 70% Commercial/Industrial
 25% Residential
 5% Government

41

Midwest Pavement Contracting

Milford, MI
Years in business: 10
Employees: 32
Sales Composition:
 10% Paving
 40% Sealcoating
 5% Marking
 5% Sweeping
 40% Other
Customer Mix:
 70% Commercial/Industrial
 30% Government

42

Fahrner Asphalt Sealers, Inc.

Plover, WI
Years in business: 21
Employees: 180
Sales Composition:
 5% Paving
 10% Sealcoating
 5% Marking
 1% Sweeping
 79% Other
Customer Mix:
 19% Commercial/Industrial
 2% Residential
 79% Government

43

Collegiate Sealers of N. Virginia

Chantilly, VA
Years in business: 8

Employees: 20
Sales Composition:
 100% Sealcoating
Customer Mix:
 35% Commercial/Industrial
 65% Residential

44

M&D Blacktop Sealing

Grove City, OH
Years in business: 36
Employees: 20
Sales Composition:
 33% Paving
 60% Sealcoating
 7% Other
Customer Mix:
 79% Commercial/Industrial
 1% Residential
 20% Government

45

R.A. Peterson, Inc.

Des Plaines, IL
Years in business: 35
Employees: 20
Sales Composition:
 20% Paving
 70% Sealcoating
 10% Marking
Customer Mix:
 84% Commercial/Industrial
 1% Residential
 15% Government

46

M&M Asphalt Services

West Jordan, UT
Years in business: 13
Employees:
Sales Composition:
 2% Paving
 72% Sealcoating
 4% Marking
 2% Sweeping
 20% Other
Customer Mix:
 73% Commercial/Industrial
 1% Residential
 26% Government

47

Driveway Maintenance-LP

Manville, NJ
Years in business: 2
Employees: 15
Sales Composition:
 75% Sealcoating
 25% Marking

Customer Mix:
 50% Commercial/Industrial
 20% Residential
 30% Government

48

D & N Sealing Co.

Anaheim, CA
Years in business: 20
Employees: 27
Sales Composition:
 10% Paving
 60% Sealcoating
 30% Marking
Customer Mix:
 30% Commercial/Industrial
 10% Government
 60% Other

49

D.S. Meyer Enterprises, Inc.

Waldwick, NJ
Years in business: 14
Employees: 12
Sales Composition:
 15% Paving
 65% Sealcoating
 5% Marking
 15% Other
Customer Mix:
 80% Commercial/Industrial
 20% Government

50

Prairie Road Builders Inc.

Hazleton, IA
Years in business: 30
Employees: 16
Sales Composition:
 5% Paving
 95% Sealcoating
Customer Mix:
 5% Residential
 95% Government

51

Ladd Construction

Ladd, IL
Years in business: 53
Employees: 125
Sales Composition:
 10% Paving
 10% Sealcoating
 80% Other
Customer Mix:
 90% Government
 10% Other

52

Holmes Construction Co.,
Amarillo, TX
Years in business: 62
Employees: 126
Sales Composition:
75% Paving
10% Sealcoating
2% Marking
5% Sweeping
8% Other
Customer Mix:
35% Commercial/
Industrial
5% Residential
60% Government

53

J.C. Compton Contractor, Inc.
McMinnville, OR
Years in business: 80
Employees: 75
Sales Composition:
80% Paving
3% Sealcoating
1% Marking
16% Other
Customer Mix:
100% Government

54

Arrow Asphalt Repairs & Striping
San Diego, CA
Years in business: 38
Employees: 7
Sales Composition:
17% Paving
63% Sealcoating
20% Marking
Customer Mix:
75% Commercial/
Industrial
5% Residential
15% Government
5% Other

55

Asphalt Professionals
Thousand Oaks, CA
Years in business: 26
Employees: 35
Sales Composition:
40% Paving
10% Sealcoating
10% Marking
5% Sweeping
35% Other
Customer Mix:
85% Commercial/
Industrial
5% Residential
10% Government

56

PCM Services Inc.
Beltsville, MD
Years in business: 7
Employees: 240
Sales Composition:
27% Paving
10% Sealcoating
13% Marking
4% Sweeping
46% Other
Customer Mix:
99% Commercial/
Industrial
1% Government

57

Asphalt Contractors, Inc.
Union Grove, WI
Years in business: 20
Employees: 28
Sales Composition:
60% Paving
30% Sealcoating
10% Marking
Customer Mix:
80% Commercial/
Industrial
15% Residential
5% Government

58

Brothers Paving & Concrete
Vienna, VA
Years in business: 15
Employees: 60
Sales Composition:
30% Paving
15% Sealcoating
5% Marking
50% Other
Customer Mix:
62% Commercial/
Industrial
38% Residential

59

O'Leary Asphalt
Gaithersburg, MD
Years in business: 16
Employees: 35
Sales Composition:
62% Paving
22% Sealcoating
2% Marking
14% Other
Customer Mix:
97% Commercial/
Industrial
1% Residential
1% Government
1% Other

60

Merritt Sealing Company, Inc.
Oklahoma, OK
Years in business: 21
Employees: 16
Sales Composition:
20% Paving
50% Sealcoating
5% Marking
25% Other
Customer Mix:
50% Commercial/
Industrial
10% Residential
40% Government

61

Advanced Paving
Dallas, TX
Years in business: 4
Employees: 60
Sales Composition:
85% Paving
14% Sealcoating
1% Marking
Customer Mix:
50% Commercial/
Industrial
50% Residential

62

Babcock Enterprises, Ltd.
Dansville, NY
Years in business: 25
Employees: 100
Sales Composition:
90% Paving
9% Sealcoating
1% Marking
Customer Mix:
60% Commercial/
Industrial
15% Residential
25% Government

63

Asphalt Specialists & Supply Inc.
Grand Junction, CO
Years in business: 4
Employees: 20
Sales Composition:
20% Paving
60% Sealcoating
20% Other
Customer Mix:
50% Commercial/
Industrial
20% Residential
30% Government

64

E.E. Lyons Construction Co.
Vienna, VA
Years in business: 70
Employees: 50
Sales Composition:
35% Paving
15% Sealcoating
1% Marking
49% Other
Customer Mix:
70% Commercial/
Industrial
5% Residential
25% Government

65

Henry W. Bergman, Inc.
Genoa, OH
Years in business: 88
Employees: 25
Sales Composition:
60% Paving
30% Sealcoating
5% Marking
5% Sweeping
Customer Mix:
60% Commercial/
Industrial
25% Residential
15% Government

66

Hardrives Asphalt
Billings, MT
Years in business: 11
Employees: 35
Sales Composition:
30% Paving
40% Sealcoating
5% Marking
5% Sweeping
20% Other
Customer Mix:
40% Commercial/
Industrial
30% Residential
20% Government
10% Other

67

American Paving Contractors
Orlando, FL
Years in business: 8
Employees: 25
Sales Composition:
30% Paving
25% Sealcoating
25% Marking
20% Other
Customer Mix:
97% Commercial/
Industrial
3% Other

68

Mariner Construction Inc.
Bismarck, ND
Years in business: 30
Employees: 95
Sales Composition:
65% Paving
10% Sealcoating
5% Marking
5% Sweeping
15% Other
Customer Mix:
30% Commercial/
Industrial
10% Residential
60% Government

69

Asphalt Surfacing
Sioux Falls, SD
Years in business: 25
Employees: 30
Sales Composition:
80% Paving
18% Sealcoating
2% Marking
Customer Mix:
70% Commercial/
Industrial
10% Residential
20% Government

70

Belden Jennite
Jackson, MI
Years in business: 47
Employees: 40
Sales Composition:
70% Paving
30% Sealcoating
Customer Mix:
70% Commercial/
Industrial
30% Residential

71

M&S Sealcoat Inc.
S. Windsor, CT
Years in business: 17
Employees: 15
Sales Composition:
20% Paving
75% Sealcoating
5% Marking
Customer Mix:
95% Commercial/
Industrial
5% Residential

72

Wildcat Striping & Sealing
Stone Mountain, GA
Years in business: 20
Employees: 35
Sales Composition:

33% Paving
14% Sealcoating
35% Marking
18% Other
Customer Mix:
95% Commercial/
Industrial
5% Residential

73

Bituminous Roadways, Inc.
Inver Grove Heights, MN
Years in business: 54
Employees: 100
Sales Composition:
60% Paving
5% Sealcoating
35% Other
Customer Mix:
70% Commercial/
Industrial
30% Government

74

B&J Parking Lot Maintenance
Taylor, MI
Years in business: 35
Employees: 15
Customer Mix:
50% Commercial/
Industrial
50% Government

75

AAA Asphalt & Cement
St. George, UT
Years in business: 15
Employees: 11
Sales Composition:
12% Paving
75% Sealcoating
3% Marking
10% Other
Customer Mix:
65% Commercial/
Industrial
10% Residential
5% Government
20% Other

76

Midwest Pavement Contracting
Milford, MI
Years in business: 10
Employees: 32
Sales Composition:
10% Paving
22% Sealcoating
3% Marking
65% Other

LISTING OF THE TOP 100 SEALCOATING COMPANIES

Customer Mix:

88% Commercial/
Industrial
1% Residential
11% Government

77

Minot Paving Co.

Minot, ND
Years in business: 40
Employees: 30
Sales Composition:
80% Paving
20% Sealcoating

Customer Mix:

20% Commercial/
Industrial
10% Residential
70% Government

78

Frank E. Clynes

Manville, RI
Years in business: 32
Employees: 15
Sales Composition:
10% Paving
80% Sealcoating
10% Marking

Customer Mix:

70% Commercial/
Industrial
20% Residential
10% Government

79

Ken Heiberger Paving, Inc.

Canal Winchester, OH
Years in business: 24
Employees: 50
Sales Composition:
85% Paving
13% Sealcoating
2% Marking

Customer Mix:

90% Commercial/
Industrial
5% Residential
5% Government

80

Patch N Seal Paving Corp.

Olean, NY
Years in business: 14
Employees: 18
Sales Composition:
30% Paving
30% Sealcoating
40% Other

Customer Mix:

30% Commercial/
Industrial
10% Residential
60% Government

81

Asco General Asphalt

Lubbock, TX
Years in business: 20
Employees: 8
Sales Composition:
40% Paving
59% Sealcoating
1% Marking
Customer Mix:
50% Commercial/
Industrial
50% Residential

82

Asphalt Maintenance, Inc.

Idaho Falls, ID
Years in business: 21
Employees: 11
Sales Composition:
3% Paving
53% Sealcoating
1% Marking
43% Other
Customer Mix:
75% Commercial/
Industrial
10% Residential
15% Government

83

Site Services, Inc.

Highland, IN
Years in business: 18
Employees: 15
Sales Composition:
55% Paving
35% Sealcoating
10% Marking
Customer Mix:
85% Commercial/
Industrial
5% Residential
10% Government

84

Shamrock Blacktop Inc.

Crestwood, IL
Years in business: 16
Employees: 10
Sales Composition:
80% Paving
15% Sealcoating
5% Marking
Customer Mix:
30% Commercial/
Industrial
70% Residential

85

Champion Pavement, Inc.

Laurel, MD
Years in business: 12
Employees: 22
Sales Composition:
15% Paving
60% Sealcoating
20% Marking
5% Other
Customer Mix:
90% Commercial/
Industrial
5% Residential
5% Government

86

Western Sealing & Striping Co., Inc.

Reno, NV
Years in business: 31
Employees: 23
Sales Composition:
30% Sealcoating
70% Marking
Customer Mix:
50% Commercial/
Industrial
50% Government

87

Advanced Asphalt

Truckee, CA
Years in business: 6
Employees: 36
Sales Composition:
90% Paving
10% Sealcoating
Customer Mix:
40% Commercial/
Industrial
5% Residential
55% Other

88

Black Diamond Paving

San Jose, CA
Years in business: 5
Employees: 25
Sales Composition:
76% Paving
17% Sealcoating
1% Marking
6% Other
Customer Mix:
100% Commercial/
Industrial

89

Asphalt Sealcoating of Dayton

Dayton, OH
Years in business: 25
Employees: 9
Sales Composition:
80% Sealcoating
5% Marking
15% Other
Customer Mix:
90% Commercial/
Industrial
10% Government

90

Osterland Co.

Cleveland, OH
Years in business: 65
Employees: 100
Sales Composition:
95% Paving
2% Sealcoating
3% Sweeping
Customer Mix:
20% Commercial/
Industrial
80% Government

91

Perm-A-Seal

South Holland, IL
Years in business: 15
Employees: 14
Sales Composition:
11% Paving
58% Sealcoating
9% Marking
22% Other
Customer Mix:
65% Commercial/
Industrial
5% Residential
30% Government

92

Collegiate Sealers, Inc.

Robbinsville, NJ
Years in business: 15
Employees: 11
Sales Composition:
99% Sealcoating
1% Marking
Customer Mix:
5% Commercial/
Industrial
95% Residential

93

Perrysburg Sealcoating, Ltd.

Perrysburg, OH
Years in business:
Employees: 15
Sales Composition:
3% Paving
90% Sealcoating
3% Marking
4% Other
Customer Mix:
70% Commercial/
Industrial
30% Residential

94

Carolina Site Concepts, Inc.

Charlotte, NC
Years in business: 4
Employees: 28
Sales Composition:
60% Paving
25% Sealcoating
5% Marking
10% Other
Customer Mix:
95% Commercial/
Industrial
5% Other

95

Quality Seal, Inc.

Blaine, MN
Years in business: 15
Employees: 15
Sales Composition:
20% Paving
75% Sealcoating
5% Marking
Customer Mix:
98% Commercial/
Industrial
1% Residential
1% Government

96

Salem Sealcoating

Turner, OR
Years in business: 16
Employees: 7
Sales Composition:
8% Paving
86% Sealcoating
6% Marking
Customer Mix:
75% Commercial/
Industrial
20% Residential
5% Government

97

Blue Chip Pavement

Cincinnati, OH
Years in business: 19
Employees: 45
Sales Composition:
49% Paving
10% Sealcoating
4% Marking
5% Sweeping
32% Other
Customer Mix:
100% Commercial/
Industrial

98

CPE Inc.

Jessup, MO
Years in business: 6
Employees: 16
Sales Composition:
30% Paving
40% Sealcoating
10% Marking
20% Other
Customer Mix:
90% Commercial/
Industrial
5% Government
5% Other

99

Adon Construction

Kaneohe, HI
Years in business: 10
Employees: 12
Sales Composition:
25% Paving
50% Sealcoating
25% Other
Customer Mix:
80% Commercial/
Industrial
10% Residential
10% Government

100

Sure Seal

Danboro, PA
Years in business: 12
Employees: 12
Sales Composition:
25% Paving
68% Sealcoating
2% Marking
5% Other
Customer Mix:
30% Commercial/
Industrial
70% Residential